January 16, 2013

To: Local HBA Presidents and Executive Officers
Provincial HBA Presidents and Executive Officers

c.c. CHBA Board of Directors

From: Ron Olson, President

Yesterday, John Kenward and I met with Canada Post officials in Ottawa.

I expressed our industry's opposition to the new Canada Post fee in the strongest possible terms, the reasons for this opposition, and that we will continue to oppose the fee.

We made it clear that we expect Canada Post to rescind the fee, and begin a process of repairing the serious damage that has been done to the relationship between our industry and Canada Post.

The meeting did not result in any commitment on the part of the Canada Post officials.

I believe this gives added urgency to our overtures to provincial governments and municipalities not to cooperate in the implementation of this fee, and to make it clear to Canada Post that this fee is a blatant invasion of provincial jurisdiction.

I very much appreciate your continuing efforts in this regard.

Please keep me up to date on your actions, and I will, in turn, keep you apprised of how this issue is evolving across the country and any developments on the Canada Post front.

Best regards. Ron Olson, President CHBA